SIMPLE.
ELEGANT.
TRUE.

A LINE

The shortest distance between two points.
ALIGN

TO SUPPORT BASED ON FAITH, VALUES & PURPOSE.

Connected

Transformational

Intentional
There is certainty and comfort in the geometry of a line.

But alignment is a choice. We make decisions. We act on faith.

And while we cannot predict with certainty the outcome of our actions, there is certainty in our belief that we must express our faith. In fact, InFaith exists for this purpose: so we can spread joy and change lives by sharing our blessings with the world.

It is in this balance of faith and action that InFaith and its donors align deeply held values with desired outcomes.

Alignment of the spirit is based in faith, values and purpose. It defies straight lines without being any less simple, elegant or true. And as Christians, it’s this alignment that connects our faith with the complex terrain of a world that God so loves.
Dear Friends,

A fund agreement. It’s the document that we draft for every donor who creates a donor advised fund at InFaith Community Foundation. It’s a simple thing, really. It includes the donor’s name and the name of their fund. It lists the charities or causes that the donor wants to support, and then there are some details about how InFaith will administer the agreement. That’s it.

But that’s not really it. A fund is a story. It’s a life. It’s a beginning and an ending. It’s what we really meant to do. Or what we forgot to do until now. It’s the promise that we make to someone who may not remember. It’s making something right. Or at least trying to. It’s who we want to be. Or it may be the most true that we’ve ever been. It’s a spark of joy and our intention to make a difference.

That fund agreement isn’t the shortest distance between two points. It’s a life journey that through our experiences has lead somewhere. And though it may not be the destination that we envisioned at the beginning, it’s a much richer arrival because of the path that we traveled. Along the way, we make choices and make friends and families. We let go of some ideas to embrace truer ones. We test our faith, and in the process we find it. And through it all, because of it all, we become aligned.

We are blessed to be a small part of your journey and to have the privilege of carrying your story.

In Faith,

Kurt Senske
Board Chair

Chris Andersen
President & Executive Director
GRANTS TO CHARITIES
$28.2 million in 2018

LIVES TOUCHED BY GIVING
40 million

DONOR ADVISED FUNDS
449 New donor advised funds in 2018
4,750 Since inception in 1995

TOTAL CHARITABLE FUNDS
5,333 Donor Advised Funds
Endowments
Giving Circles
Collaborative Funds

CHARITABLE GIFTS
$128.2 million Outright & deferred gifts in 2018
$1.24 billion Since inception in 1995

GRANTS TO CHARITIES
$28.2 million in 2018
$211.8 million Since inception in 1995

VALUES THAT ALIGN OUR WORK
SERVICE
STEWARDSHIP
COLLABORATION
RESULTS
POSSIBILITIES

A RECORD YEAR
WHEN OUR EFFORTS ALIGN
Serving with gratitude and integrity

Donors Served: more than 20,000
Donor Satisfaction: 98%

What’s Most Important to Donors:
- Integrity & Trustworthiness
- Ethical & Legal Practices
- Giving Flexibility
- National Ratings
- Christian Identity

Donor Motivations for Giving:
- I give to help others.
- I’m inspired to give out of gratitude for what I’ve been given.
- My giving is in response to life’s blessings.
- I know that my giving makes a positive impact on people’s lives.
- Charitable giving brings me joy.
- I want to model generosity to my family.

Source: 2019 Donor Survey
Managing resources wisely for the greatest good

**STEWARDSHIP**

**COMMITMENT TO**

**ALIGNING INVESTMENTS WITH MISSION**

while delivering financial returns

**FOUR PORTFOLIOS FOR CHARITABLE ASSETS**

**CORE GROWTH** 85% equities | 15% fixed income

**MISSION GROWTH** 85% equities | 15% fixed income

**WOMEN INVEST IN FAITH** 75% equities | 25% fixed income

**INCOME** 100% fixed income

**FINANCIAL SUMMARY** (Unaudited)

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$ 10,431,433</td>
<td>$ 7,828,961</td>
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<tr>
<td>Receivables</td>
<td>3,365,680</td>
<td>43,061,517</td>
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<tr>
<td>Investments:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Securities and Treasury Notes</td>
<td>$ 361,952,878</td>
<td>$ 342,063,967</td>
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<tr>
<td>Life Insurance and Annuity Contracts</td>
<td>53,206,958</td>
<td>50,689,419</td>
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<tr>
<td>Real Assets</td>
<td>1,177,497</td>
<td>170,400</td>
</tr>
<tr>
<td>Property &amp; Equipment, Net of Depreciation</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$ 430,134,446</td>
<td>$ 443,814,264</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$ 105,006,310</td>
<td>$ 108,845,510</td>
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<tr>
<td>Net Assets</td>
<td>325,128,136</td>
<td>334,968,754</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$ 430,134,446</td>
<td>$ 443,814,264</td>
</tr>
</tbody>
</table>

Complete audited financial statements are available upon request

**CONSECUTIVE CLEAN AUDITS**

Since inception in 1995

**TOP RATINGS**

SOUND FISCAL MANAGEMENT

TRANSPARENCY

COMMITMENT TO EXCELLENCE

**ALL IN A ROW**

COMMITMENT TO ALIGNING INVESTMENTS WITH MISSION while delivering financial returns
Combining talents and expanding connections

ENDOWMENT FUNDS

New endowment funds with church & faith-based nonprofits in 2018

42

Total endowment funds since inception in 1995

571

Endowment fund assets

$56.3 million

GIFTS FROM EXISTING DONORS

Number of gifts in 2018

936

Value of gifts

$28 million

PROVIDING RELIEF IN RESPONSE TO DISASTERS

in partnership with Thrivent

<table>
<thead>
<tr>
<th>Disaster</th>
<th>Personal Donations</th>
<th>Thrivent Match</th>
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</thead>
<tbody>
<tr>
<td>California Wildfires</td>
<td>$607,164</td>
<td>$500,000</td>
</tr>
<tr>
<td>Hurricanes Florence &amp; Michael</td>
<td>$901,913</td>
<td>$901,913</td>
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<tr>
<td>Hurricane Harvey</td>
<td>$33,156</td>
<td>$33,156</td>
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</tbody>
</table>

TYPES OF DONOR GIFTS

by dollar value of gifts

- Outright Gifts of Cash, Stocks & Real Estate from Donors 16%
- Bequests & Beneficiary Proceeds 43.5%
- Charitable Remainder Trusts 6%
- Charitable Gift Annuities 8%
- Life Insurance 20.5%

GIVE & RECEIVE 14%

GIVE NOW 22%

GIVE LATER 64%

PULLING IN THE SAME DIRECTION
RESULTS

HERE TO THERE

Achieving positive, effective and lasting change

GRANTS BY TYPE OF CHARITY

in 2018

- Churches 34%
- Human Services 19%
- Faith-based Nonprofits 15%
- Education 14%
- Health Services 6%
- Disaster Relief 4%
- Environment 4%
- Arts & Culture 3%
- Other 12%

GRANTS BY TYPE OF CHARITABLE FUND

in 2018

- Donor Advised Funds 82%
- Endowment Funds 16%
- Scholarships 4%
- Collaborative Funds 2%
- Special Projects 2%

GRANTS 8,625 RECORD NUMBER

Grants in 2018

MISSION

TO SERVE OUR DONORS WITH INTEGRITY AS TOGETHER WE CHANGE LIVES AND SPREAD JOY BY SHARING OUR BLESSINGS WITH THE WORLD.

VISION

THROUGHOUT OUR COMMUNITY AND BY GOD’S GRACE, WE WILL ACHIEVE EFFECTIVE, POSITIVE AND LASTING CHANGE.
POSSIBILITIES

MISSION-BASED INVESTMENT OPTIONS FOR CHARITABLE ASSETS
Achieving positive change through the investment of charitable assets as well as grant support to charities.

FAMILY GIVING RESOURCES
Adding clarity to our giving and inspiring others to live generously.

WOMEN GIVE CAMPAIGN
Collaborating with women, churches and community organizations to support and empower women’s capacity to create change throughout our shared community.

GIVING CIRCLES
Engaging in shared learning and giving to achieve greater impact and build communities.

COLLABORATIVE FUNDS
Giving together with other InFaith donors to address pressing and unmet needs facing our shared community.

INFAITH FIELD OF INTEREST FUNDS

COMMUNITY FUND INITIATIVES

DISASTER RESPONSE
HEALTH SERVICES
EDUCATION
HUMAN SERVICES
CHURCH & FAITH MINISTRIES

ENDING FAMILY VIOLENCE
CARING FOR CREATION
INTERNATIONAL DISASTER RESPONSE

LIVING IN THE SPIRIT OF GENEROSITY AND ABUNDANCE

A FOCUS ON WHAT’S POSSIBLE
PERSON TO PERSON

KURT SENSKE (1) Board Chair
Chief Executive Officer, Upbring
Austin, Texas

RONALD SCHULTZ (2) Board Vice Chair
Managing Director of Operations,
St. Louis Science Center
St. Louis, Missouri

MICHHELLE CLARY (3) effective 2019
CEO and Senior Wealth Advisor,
Piton Wealth
Kennewick, Washington

HUDSON EVEI (4)
Associate, TCW Direct Lending Group
Boston, Massachusetts

ALESIA FRERICHS (5)
Vice President, Member Engagement,
Lutheran Services in America
Washington, D.C.

LORRAINE HART (6)
Community Volunteer & Retired Investment Manager
Minneapolis, Minnesota

KAREN HIME (7)
Senior Vice President, Customer Experience
Thrivent Financial
Minneapolis, Minnesota

JAMES HUSHAGEN (8)
Principal, The Philanthropy Collective
Tacoma, Washington

DARCY BERUBE JOHNSON (9)
Principal, Fulcrum Capital, LLC
Seattle, Washington

MARCA MALZAHN (10)
President, Malzahn Strategic
Maple Grove, Minnesota

TERESA RASMUSSEN (11)
President & CEO, Thrivent Financial
Minneapolis, Minnesota

JAMES H. SCOTT, JR. (12)
Partner, TruNorth Financial Strategists, Inc.
Philadelphia, Pennsylvania

JIM THOMSEN (13)
Senior Vice President, Distribution,
Thrivent Financial
Minneapolis, Minnesota

TOM YOUNG (14)
Senior Vice President, Distribution
Thrivent Financial
Minneapolis, Minnesota

BOARD

STAFF

DONOR SERVICES

MANDY TUONG
Senior Director, Donor Services & General Counsel

DONOR SERVICES & GRANTS

KIM BORTON
Director, Donor Services

NIKKI JOHNSON
Donor Services Associate

NICKI JOHNSON
Donor Services Associate

CHARITABLE GIVING SERVICES

GREG SHAMEY
Director, Charitable Giving & Donor Services

CINDY AEGERTER
Senior Gift Planner

BEN BOULNE, J.D.
Gift Planner

TECHNOLOGY

BRAD VANSPRIELL
Senior Technology Associate

COMMUNICATIONS & MARKETING

LORI ANDERSON
Marketing Communications Manager

MOLLY OLSON
Communications Specialist

FINANCIAL SERVICES

TOM PETERSON
Director, Financial Services & Administration

NANCY ASHLAND
Asset Services Administrator

REDIET KASSA
Financial Accountant

HER VANG
Senior Accountant

ADMINISTRATION

ALYSSA SOMMER LARSON
Manager of Administrative Services

BRANDON LUU
Office Administrator

PAT NORTON
Office Administrator

DONOR SERVICES & GRANTS

WOMENGIVE

CONSUELO GUTIERREZ-CROSBY
Women’s Philanthropy Associate

MANDY TUONG
Senior Director, Donor Services & General Counsel

MOLLY OLSON
Communications Specialist

WOMENGIVE

CONSUELO GUTIERREZ-CROSBY
Women’s Philanthropy Associate

DONOR SERVICES & GRANTS